



TRENITALIA

Takes you to Italy and beyond!

20 June 2024



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Trenitalia's rail offer in Italy...

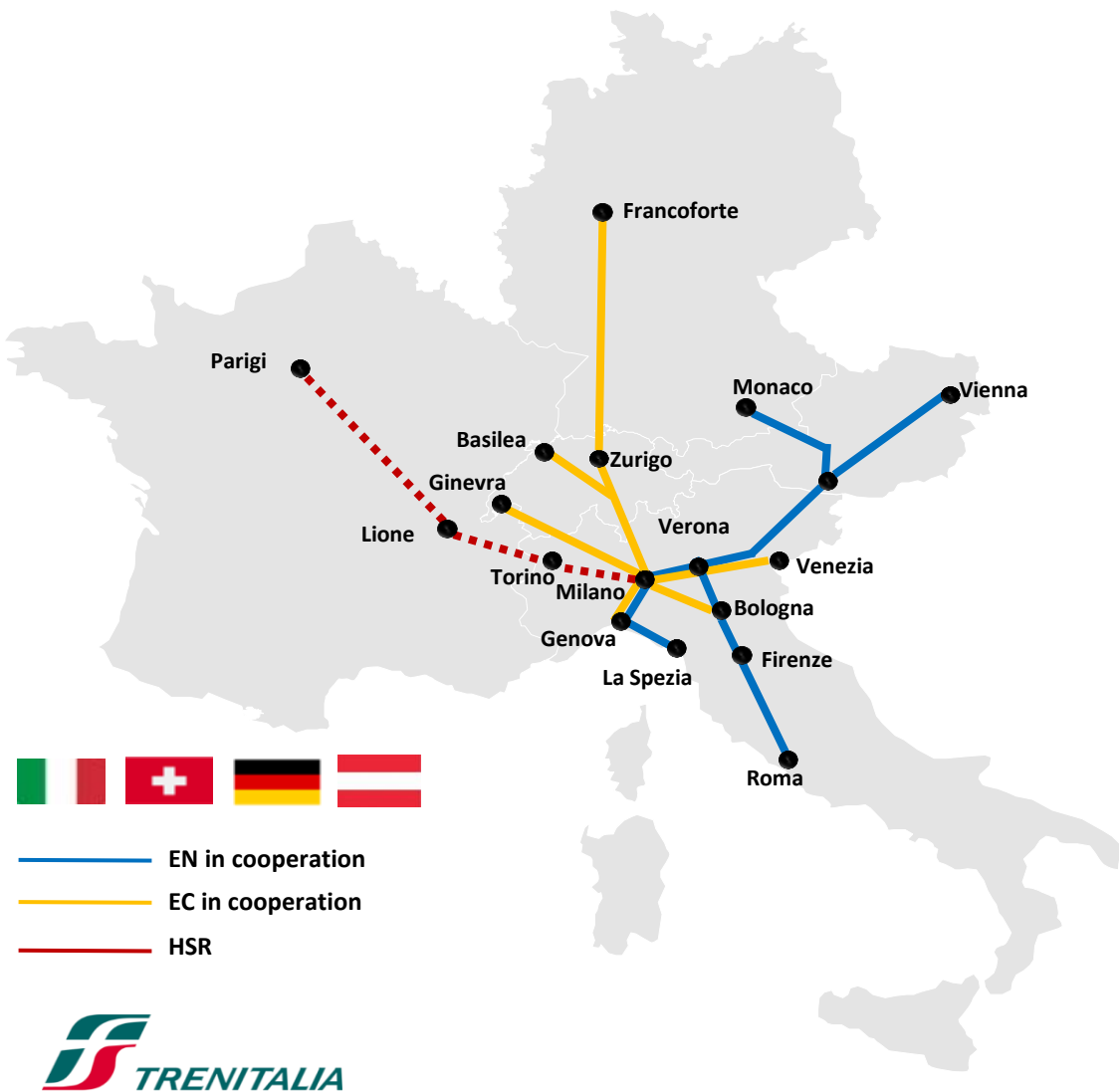
In the first 4 months of 2024 Trenitalia operated **1 million trains** across Italy. Its services are tailored on the passengers demand and provide different service levels:

- **Frecciarossa** is the high-speed train that connects all the major Italian cities. It runs **270 trains** daily.
- **InterCity** trains connect medium-sized Italian cities, offering a reliable and convenient service with good frequency and flexible schedules. It runs **120 trains** daily.
- **Regionale trains** connect cities and towns within a region, allowing passengers to easily move around and discover local attractions. It runs **5400 trains** daily.
- **Other:** Trenitalia's subsidiaries in Italy Ferrovie del Sud Est (**FSE**) and **Busitalia** complete the company's rail offer with 191 and 54 trains daily respectively, allowing the company to a capillary spread on the Italian territory.



...and beyond!

Trenitalia's current connections to and from neighbouring countries in Europe



Eurocity trains connect Italy to Switzerland and Germany with **40 trains** every day

- **Over 2.5m** pax in 2023.
+19% vs 2022, +13% vs 2019
- **Over 900k** pax in Summer 2023.
+3.5% vs Summer 2022; +22% vs Summer 2019

Euronight trains connect Italy to Austria and Germany with **8 trains** every day

High Speed Frecciarossa from Milan to Paris: **4 trains** daily. Currently interrupted due to the landslide in Frejus, the service will resume in the fall 2024.

Trenitalia in Europe

International subsidiaries: 7200 daily connections!



Trenitalia UK: 267 trains

Trenitalia France: 10 trains

Iryo: 60 trains

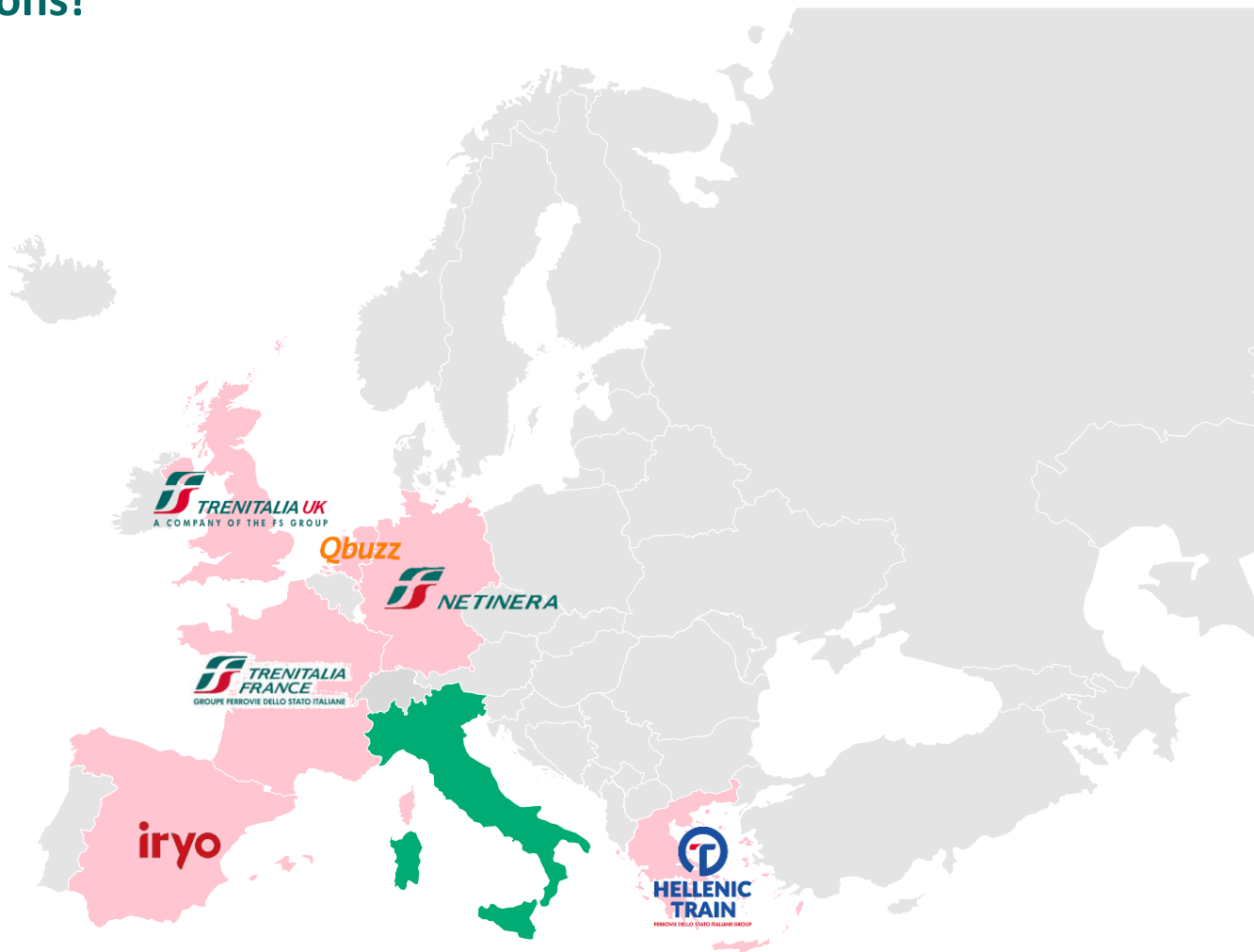


Hellenic Train: 247 trains, 77 buses

Netinera: 2115 trains, 1107 buses

Qbuzz: 8000 buses

*Daily connections, 2024



77 Million passengers, in the first 4 months of 2024!

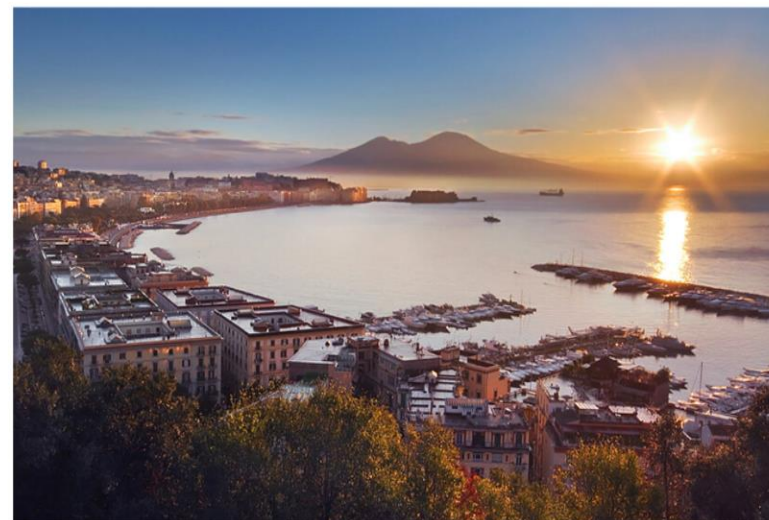
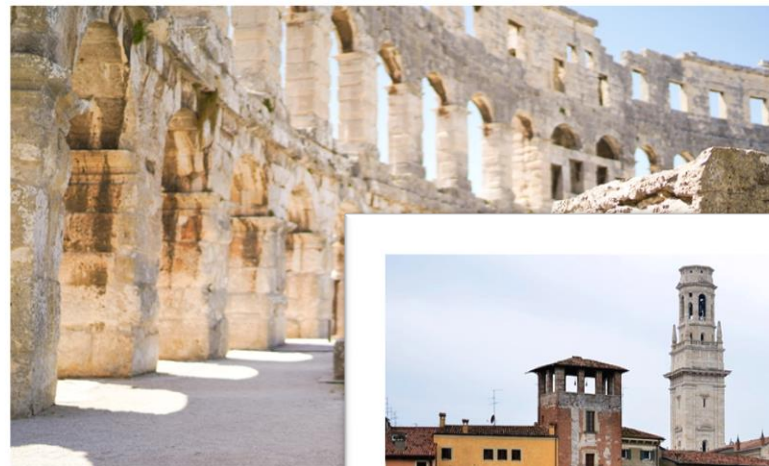


PREMIUM PARTNER

Tourism

Overview of the Italian market

- In 2023, the Italian National Statistics Institute (ISTAT) registered the highest number of tourist arrivals to Italy ever: **134 million** people.*
- In 2023, foreign tourism's contribution to the Italian economy amounted to **EUR 50 billion****
- Between 2024 and 2026, with upcoming events such as the Jubilee of the Catholic Church and the Winter Olympics in Milano Cortina, these numbers are going to rise.
- **Trenitalia**, as the **incumbent** railway operator in Italy, operating over 6000 trains per day, provides mobility to the millions of tourists visiting the country.



Tourism

Why tourism is important for the railway sector

In April 2024, Trenitalia integrated on its sales systems **Ecopassenger**, the UIC platform that calculates the amount of CO² saved for each train journey, vis à vis car and air travel on that same route.

SUSTAINABILITY

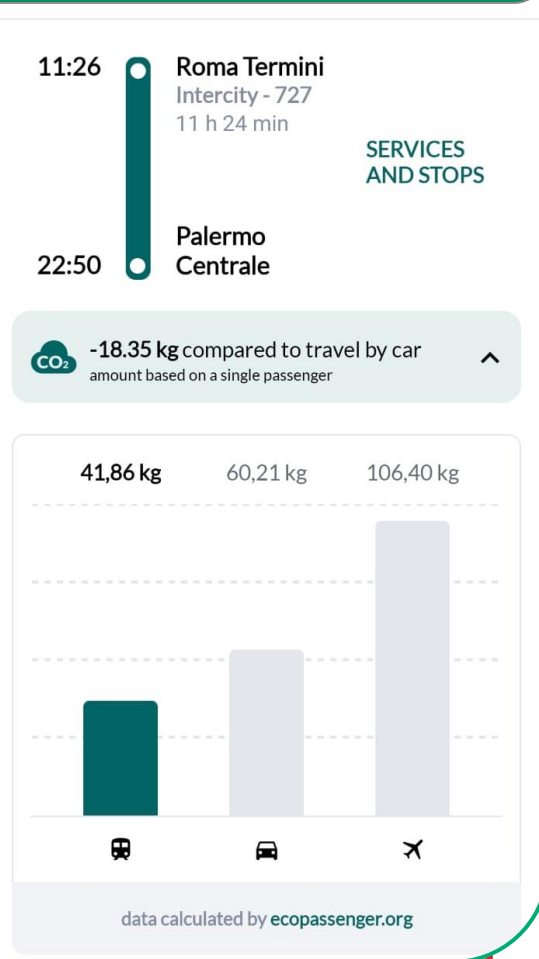
- Rail tourism has a positive impact on local communities and economy: passengers engage more with the surrounding environment, can visit intermediate destinations.
- Trains have a higher load factor and can carry more passengers, which means less congestion on roads.
- Positive impact on the environment: **train travel allows for CO² emissions reduction vis à vis car and plane travel.**

SLOW TOURISM

- The **journey** is itself the **experience**. In the Summer of 2023 FS launched Newco **FS Treni Turistici Italiani**, which has a tourist vocation and **accompanies Trenitalia's commercial offer** for tourists by providing targeted solutions. Clients are given the chance to travel through scenic routes while enjoying high-quality on-board services.

INTERMODALITY

- Touristic destinations that are not reached by train, can be reached by other multimodal services provided by Trenitalia and its partners (bus, ferry).



Spotlight on: InterCity trains

One of Trenitalia's fastest growing businesses

The **InterCity** brand is one of the main **novelties** introduced by Trenitalia's current top-management which has been highly appreciated by customers.

Comfort is granted with 2 service levels:

- Plus (1° class)
- Easy (2° class).

Convenience and **capillary presence** are InterCity trade marks.

InterCity connects Sicily and Puglia to northern Italy.

Bikes welcome: dedicated racks for bikes, new IC trains are equipped with charging stations for E-bikes.



interCity

Spotlight on: InterCity Night trains

Night travel for all customer needs



InterCity is the best travel solution for people looking for **Comfort**, direct connections between big and small/medium cities in Italy.



Several services to choose from:

- Easy (2° class seats)
- Comfort (couchettes)
- Deluxe Berths
- Superior Berths.



Overnight travel throughout Italy, wake up upon arrival at your destination.



It allows to save on accomodation costs.



Thank you!

