

# Sales Meeting EMEA

23 – 27 June 2024

Tallinn, Estonia

Program version 19 June 2024



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## Program Agenda

<b>Invitation from</b>	Sunday, 23 June - Thursday, 27 June 2024
<b>Address</b>	Hotel: Radisson Collection, 3 Ravala Street, 10143 Tallinn, Estonia Phone: +372 682 3000 Email: <a href="mailto:info.tallinn@radissoncollection.com">info.tallinn@radissoncollection.com</a> Internet: <a href="https://www.radissoncollection.com/tallinn">Radisson Collection Tallinn</a>
<b>Start of meeting</b>	Monday, 24 June 2024
<b>End of meeting</b>	Thursday, 27 June 2024

### General targets of this meeting:

- ❖ Familiarize with the EMEA Strategy
- ❖ Share information
- ❖ Show Success stories of subsidiaries and BVG's
- ❖ Socialize and enjoy Tallinn during our social events

## Program Agenda

Sunday, 23 June 2024

Time	Topic	Location
until 18:30	Arrival of delegates & spouses, Check-in*	Lobby, Radisson
18:30	Welcome Drink	Reception Area
19:30	Dinner	Restaurant MEKK

\*Hotel transfers see pages 20 - 22

Monday, 24 June 2024

Time	Topic	Speaker	Location
06:30 – 07:30	Individual Sports Groups	Guides**	Lobby / Conference Prefunction Area
08:15 – 09:00	Welcome, EMEA Business Development & Perspectives 2024/2025	A. Stauffer	Tallinn
09:00 – 09:50	Belimo Group Update	L. van der Haegen	
09:50 – 10:00	A Value Made Visible	A. Bartlett	
10:00 – 10:30	Coffee Break		Conference Prefunction Area
10:30 – 11:00	Purpose driven and sustainable Business	S. Ranstrand	Tallinn
11:00 – 11:50	Innovation Update, Roadmaps	E. Cortona P. Mazenauer	
11:50 – 12:00	A Value Made Visible	P. Rehn	
12:00 – 13:30	Lunch		Restaurant MEKK
13:30 – 16:30	#smplcty Workshops*	R. Kästle	Tallinn, Break outs
16:30 – 17:00	Sensors & Meters (Update, Best Practice)	M. Wyss, SUB	Tallinn
17:00 – 17:10	A Value Made Visible	E. Soykan	
17:15 – 18:30	Leisure time, individual	All	
18:30	Dinner – we meet at the lobby (15 min. walk to restaurant)		Restaurant Rae Meierei

\*\*Sports Group Guides see page 26

\*Coffee Break possible from 16:00

## Program Agenda

Tuesday, 25 June 2024

Time	Topic	Speaker	Location
06:30 – 07:30	Individual Sports Groups	Guides	Lobby / Conference Prefunction Area
08:15 – 09:15	RetroFIT+ (Update, Best Practice)	A. Wunderlin, SUB	Tallinn
09:15 – 10:30	Customer Training (Workshop, Best Practice)	Y. Bietenholz	Tallinn, Break outs
10:30 – 11:00	Coffee Break		Conference Prefunction Area
11:00 – 11:10	A Value Made Visible	S. Rao	Tallinn
11:10 – 12:10	System Integrator Program	Y. Katmer Y. Bietenholz	Tallinn, Break outs
12:15 – 13:30	Lunch		Restaurant MEKK
13:30 – 14:30	Bilateral (time for individual meetings)	All	Tallinn, Break outs
14:30 – 15:00	F&S / VAV Defense (Update, Best Practice)	Y. Katmer, SUB	Tallinn
15:00 – 18:30	Social Event "Values Made Visible"	All	Meeting point: Lobby
18:30 – 19:30	Leisure time, individual	All	
19:30	Dinner – we meet at the lobby (3 min. walk to restaurant)		Restaurant Härg

## Program Agenda

Wednesday, 26 June 2024

Time	Topic	Speaker	Location
08:15 – 09:00	EMEA Logistics & Customization	M. Schütz	Tallinn
09:00 – 10:00	PreFIX	R. Schuster R. Daamen	
10:00 – 11:45	Growth Segments* AHU, Data Center, District Energy	O. Topf M. Olson F. Öngen J. Donnars T. Mehtälä	Tallinn, Break outs
11:45 – 12:15	Outlook	A. Staufer	Tallinn
12:15 – 13:00	Lunch		Restaurant MEKK
13:00 – 14:00	Optional: Data Center Applications	M. Olson	Tallinn
14:00 – 14:30	Optional: BELIMO Business India	V. Pitale, S. Rao	
14:30 – 14:45	Meeting Point for Customer Visit (no return to the hotel before dinner)	D. Ehmke	Lobby
14:45 – 15:00	Bus transfer to ETS Nord	All	Tallinn area
15:00 – 20:30	Customer visit incl. Dinner @ETS Nord	All	
20:45 – 21:00	Return to the hotel / Official End of Sales Meeting 2024	All	

\*Coffee Break possible from 10:30

## Program Agenda

Thursday, 27 June 2024

Time	Topic	Speaker	Location
08:00 – 12:00	EMEA Management Board Meetings (Strategy, Marketing, Product) Participation only relevant for Members of the different Boards.	Management Board Members	Tallinn, Break outs
During the day	Departures	All	
12:00 – 13:30	Lunch (only for Management Board Members and their spouses)	Management Board Members	Restaurant MEKK
Individual	Airport Transfers** (we meet 15 min. prior to departure)		Lobby

\*Coffee Break possible from 09:30

**Please remember to check-out until 12:00!**

\*\*Airport transfers see pages 23 - 25

## Teammates

Esam Abu Zahra	Managing Director, UAE
Christoph Aebischer & Jung-Jung Wang	Regional Business Director, East Asia
Steve Aerts	Managing Director, Belgium
Waseem Altarifi	Managing Director, Saudi Arabia
Dmitrij Ananjev	Head of Department Training EMEA
Gergana Angelova	Managing Director, Bulgaria
Christine Balcar	HR Business Partner EMEA
Andy Bartlett	Managing Director, UK
Volker Benath	Managing Director, Service Center Grossröhrsdorf
Yannick Bietenholz	Head of Division Marketing EMEA
Marc Boebé	Managing Director, Germany
Stefan & Eike Buchli	Head of Department PM Damper Actuators Fire & Smoke EMEA
Henrieta Colo	Head of Networking Europe, Senior Consultant Safety Solutions
Victor Coppola	Vice President Product Management & Marketing, Americas
Elena Cortona	Chief Technology Officer, Member of the EC
Richard Daamen & Ester Voorburg	Managing Director, Netherlands
Jean Donnars	Managing Director, France & Spain
Daniela Ehmke	Head of Department Assistance EMEA
Wojciech Erchard	Managing Director, Poland
Phil & Lisa Finch	National Sales Manager, UK
Ole Fornill	Managing Director, Denmark
Stephan Grüniger & Regula Lerch-Nabholz	Senior Product Manager Damper Actuators Standard
Anthony Hervé	Head of Sales, France
George Hoekstra & Regula Waltenspuel	Sales Development Manager EMEA
Benno Hollenstein	Head of Department Inside Sales, Switzerland
Karin M. Jensen	Managing Director, Norway
Ralf Kästle & Franziska Pflug	Head of Division Product Management EMEA (Air+)
Yalçın Katmer	Head of Division Sales & Business Development EMEA
Marcel Kolb	Head of Department Marketing Communications EMEA
Andrew Kolnogorov & Anastassiya Petrantsova	Managing Director, Kazakhstan
Adrian Landolt	Head of Department Sales Development EMEA

## Teammates

Stefanie Ledwa	Business Development Manager PreFIX
Christian Lorenz	Senior Product Manager OEM Hydronic Business EMEA
Christian Luchsinger	Head of Department PM Control Valves EMEA
Jürgen Maass	Head of Department PM RetroFIT+
Kari Manninen	Managing Director, Baltics
Bogdan Manolescu	Managing Director, Romania
Andreas Marty	Head of Department PM Digital Ecosystem EMEA
Bruno & Susanne Massagué	Sales Manager South, Germany
Philipp Mazenauer	Head of Product Engineering
Tero Mehtälä	Managing Director, Finland
Ivar Mentzl	Managing Director, Czech Republic
Mehrdad Misaghi	Key Account Manager EMEA
Dietmar & Silvia Niederhametner	Managing Director, Austria
Kai Noack & Brigitte Kesting	Key Account Manager EMEA
Jürgen Obmayer & Melanie Lehner	Head of Sales, Austria
Melissa Olson	Data Center Business Development Manager, Americas
Fusun Öngen	Head of Department Key Account Management EMEA
Luca Pauletti & Arianna Demozzi	Managing Director, Italy
Vaibhav Pitale	Managing Director, India & South West Asia
Igor Pivtorak	Managing Director, Ukraine
Stefan & Karin Ranstrand	Member of the Board of Directors
Sanjit Rao	Head of Sales Middle East & Africa
Per Rehn	Managing Director, Sweden
Rony Riedo	Head of Division Sales Switzerland
David Riffle	Vice President Sales, Canada and Latin America
Eva Sakellariou	Managing Director, Greece
Jörg Scherrer	Sales Development Manager EMEA
Adrian Schröder	Head of OEM, Germany
Marcel Schütz	Head of Group Division Logistics & Customization
Ralph Schuster	Head of Division OEM Hydronic Business EMEA
Marc Sennhauser	Head of Department PM Damper Actuators EMEA
Ran Shechter	Managing Director, Israel

## Teammates

Emre Soykan	Managing Director, Turkey
Adrian Stauer	Head of Group Division EMEA, Member of the EC
Monika Steinegger	Division Controller EMEA
Marianne Streiff	Assistant to Divisions EMEA
Oliver & Yin-Chi Topf	Senior Team Leader Air Handling Units
Lars & Chantal van der Haegen	CEO
Niek van der Vegt & Brigitte Koetsier	Head of Sales, Netherlands
Johan & Heleen van der Vyver	Managing Director, South Africa
Sebastian Weibel	Head of Logistics/Customization EMEA
Bernd & Monika Wittenberg	Sales Manager North, Germany
Andreas & Sandra Wunderlin	Head of Division Product Management EMEA (Water+)
Martin Wyss	Head of Department PM Sensors/Meters EMEA
Dany Zahn	Head of Department Technical Communication EMEA

## Workshop Teams

Monday, 24 June 2024

"#smplcty Workshops"

Group 1, Room: Brussels (Stephan Grüniger)	
Esam Abu Zahra	Jürgen Obmauer
Christoph Aebischer	Vaibhav Pitale
Dmitrij Ananjev	Per Rehn
Volker Benath	Jörg Scherrer
Henrieta Colo	Johan van der Vyver
Jean Donnars	Martin Wyss
Karin Jensen	
Andrew Kolnogorov	
Christian Luchsinger	
Ivar Mentzl	<b>Group Lead: Monika Steinegger</b>

Group 2, Room: Copenhagen (Yannick Bietenholz)	
Gergana Angelova	Igor Pivtorak
Victor Coppola	Rony Riedo
Wojciech Erchard	Adrian Schröder
Anthony Hervé	Ran Shechter
Adrian Landolt	Oliver Topf
Stefanie Ledwa	Sebastian Weibel
Jürgen Maass	
Bruno Massaguié	
Mehrdad Misaghi	
Fusun Öngen	<b>Group Lead: Dany Zahn</b>

Group 3, Room: Berlin (Andreas Marty)	
Steve Aerts	Luca Pauletti
Christine Balcar	Stefan Ranstrand
Marc Boebé	David Riffle
Elena Cortona	Ralph Schuster
Phil Finch	Emre Soykan
Yalçın Katmer	Lars van der Haegen
Kari Manninen	Bernd Wittenberg
Philipp Mazenauer	
Kai Noack	
Dietmar Niederhametner	<b>Group Lead: George Hoekstra</b>

Group 4, Room: Seville (Marc Sennhauser, Ralf Kästle)	
Waseem Altarifi	Sanjit Rao
Andy Bartlett	Eva Sakellariou
Richard Daamen	Marcel Schütz
Ole Fornill	Adrian Stauer
Benno Hollenstein	Niek van der Vegt
Marcel Kolb	Andreas Wunderlin
Christian Lorenz	
Bogdan Manolescu	
Tero Mehtälä	<b>Group Lead: Stefan Buchli</b>

## Workshop Teams

Tuesday, 25 June 2024

"Customer Training"

Group A Target Groups Definition, Room: Tallinn	
Christine Balcar	Vaibhav Pitale
Volker Benath	Igor Pivtorak
Ole Fornill	Jörg Scherrer
Stephan Grüniger	Bernd Wittenberg
Kari Manninen	Martin Wyss
Ivar Mentzl	<b>Group Lead: Yalcin Katmer</b>

Group B Course Offering Definition, Room: Brussels	
Gergana Angelova	Kai Noack
Victor Coppola	Stefan Ranstrand
Jean Donnars	Eva Sakellariou
Ralf Kästle	Oliver Topf
Stefanie Ledwa	Johan van der Vyver
Andreas Marty	<b>Group Lead: Yannick Bietenholz</b>

Group C Audience-to-Topic Matching, Room: Copenhagen	
Altarifi Waseem	Rehn Per
Bartlett Andy	Riedo Rony
Boebé Marc	Riffle David
Daamen Richard	Sennhauser Marc
Hollenstein Benno	van der Haegen Lars
Kolnogorov Andrew	
Luchsinger Christian	<b>Group Lead: Luca Pauletti</b>

**Group D Target Groups Definition, Room: Berlin**

Aebischer Christoph	Schuster Ralph
Erchard Wojciech	Schütz Marcel
Finch Phil	Shechter Ran
Landolt Adrian	Soykan Emre
Obmauer Jürgen	Dany Zahn
Rao Sanjit	
Schröder Adrian	<b>Group Lead: Adrian Stauffer</b>

**Group E Course Offering Definition, Room: Seville**

Esam Abu Zahra	Christian Lorenz
Stefan Buchli	Bogdan Manolescu
Elena Cortona	Mehrdad Misaghi
George Hoekstra	Dietmar Niederhametner
Karin Jensen	Fusun Öngen
Marcel Kolb	<b>Group Lead: Dmitrij Ananjev</b>

**Group F Audience-to-Topic Matching, Room: London**

Steve Aerts	Mehtälä Tero
Henrieta Colo	Steinegger Monika
Anthony Hervé	van der Vegt Niek
Jürgen Maass	Weibel Sebastian
Bruno Massaguié	
Philipp Mazenauer	<b>Group Lead: Andreas Wunderlin</b>

Tuesday, 25 June 2024

**"System Integrator Program"**

Group Local/EMEA-wide Events, Room: Tallinn	
Christine Balcar	David Riffle
Marc Boebé	Adrian Schröder
Victor Coppola	Ran Shechter
Phil Finch	Lars van der Haegen
Marcel Kolb	Sebastian Weibel
Kari Manninen	
	<b>Group Lead: Andreas Wunderlin</b>

Group Company Points, Room: Brussels	
Esam Abu Zahra	Mehrdad Misaghi
Christoph Aebischer	Sanjit Rao
Henrieta Colo	Jörg Scherrer
Ole Fornill	Ralph Schuster
Adrian Landolt	Bernd Wittenberg
Christian Lorenz	
Bogdan Manolescu	<b>Group Lead: Dietmar Niederhametner</b>

Group Project Registration, Room: Copenhagen	
Waseem Altarifi	Marcel Schütz
Jean Donnars	Monika Steinegger
George Hoekstra	Johan van der Vyver
Stefanie Ledwa	
Christian Luchsinger	
Bruno Massaguié	
Ivar Mentzl	<b>Group Lead: Karin Jensen</b>

Group Sustainability Points, Room: Berlin	
Gergana Angelova	Marc Sennhauser
Stephan Grüniger	Niek van der Vegt
Ralf Kästle	
Jürgen Maass	
Tero Mehtälä	
Fusun Öngen	
Igor Pivtorak	<b>Group Lead: Steve Aerts</b>

Group Training Points, Room: Seville	
Dmitrij Ananjev	Vaibhav Pitale
Andy Bartlett	Rony Riedo
Volker Benath	Adrian Staufer
Anthony Hervé	Oliver Topf
Philipp Mazenauer	
Kai Noack	
Luca Pauletti	<b>Group Lead: Richard Daamen</b>

Group SI Forum, Room: London	
Stefan Buchli	Stefan Ranstrand
Elena Cortona	Per Rehn
Wojciech Erchard	Eva Sakellariou
Benno Hollenstein	Emre Soykan
Andrew Kolnogorov	Martin Wyss
Andreas Marty	Dany Zahn
Jürgen Obmauer	<b>Group Lead: Yalcin Katmer</b>

Wednesday, 26 June 2024

"Growth Segments"

Groups will rotate

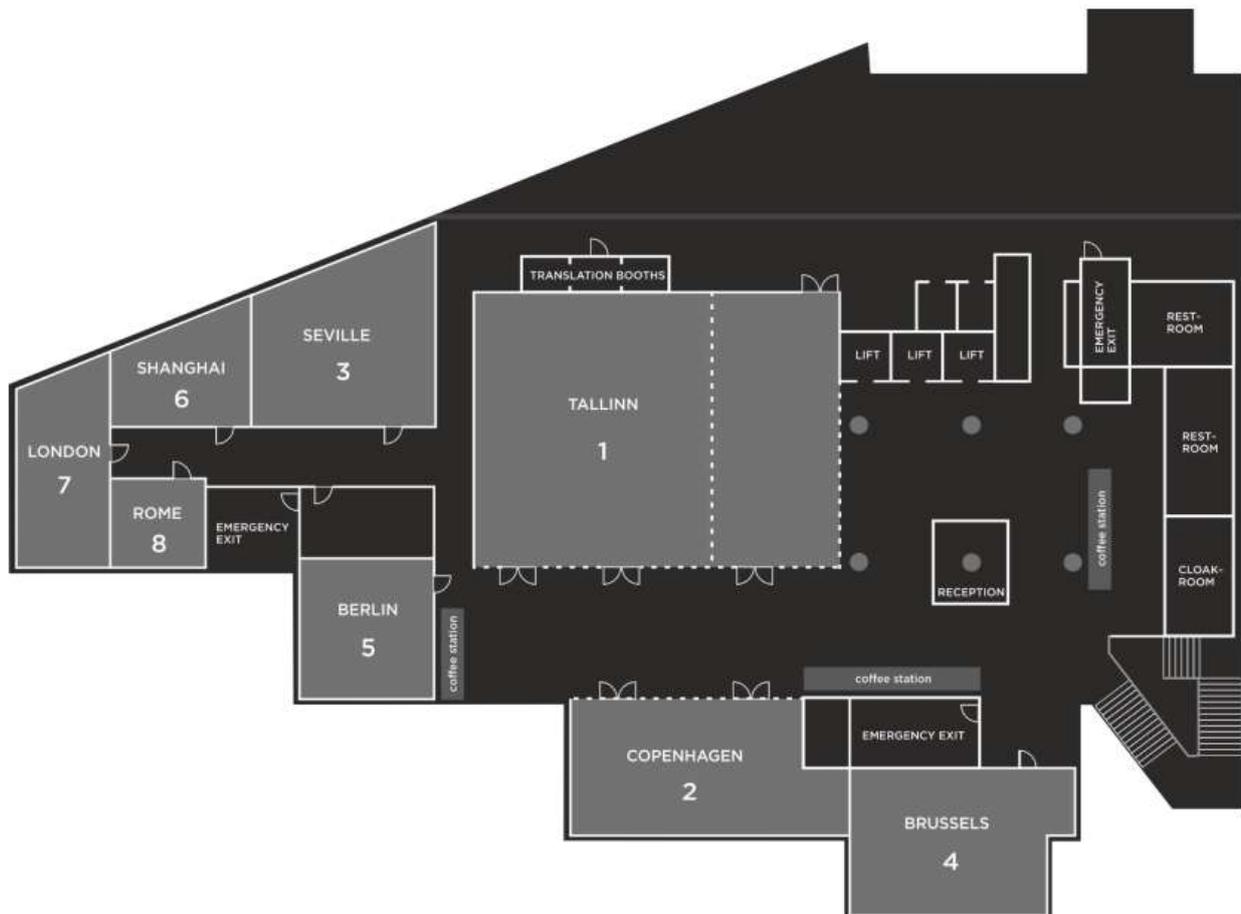
Group AHU, Room: Tallinn	
Steve Aerts	Mehrdad Misaghi
Waseem Altarifi	Dietmar Niederhametner
Dmitrij Ananjev	Per Rehn
Gergana Angelova	David Riffle
Marc Boebé	Eva Sakellariou
Richard Daamen	Ran Shechter
Wojciech Erchard	Emre Soykan
Stephan Grüniger	Monika Steinegger
Andrew Kolnogorov	Sebastian Weibel
Jürgen Maass	Andreas Wunderlin
Kari Manninen	
Ivar Mentzl	<b>Group Lead: Oliver Topf, Füsun Öngen</b>

Group Data Center, Room: Conference Prefunction Area	
Esam Abu Zahra	Christian Lorenz
Christoph Aebischer	Andreas Marty
Christine Balcar	Bruno Massaguié
Andy Bartlett	Vaibhav Pitale
Stefan Buchli	Igor Pivtorak
Henrieta Colo	Stefan Ranstrand
Elena Cortona	Jörg Scherrer
Phil Finch	Adrian Schröder
Ole Fornill	Adrian Stauer
Karin Jensen	Martin Wyss
Ralf Kästle	
Yalçın Katmer	
Adrian Landolt	<b>Group Lead: Melissa Olson</b>

Group District Energy, Room: Copenhagen	
Niek van der Vegt	Philipp Mazenauer
Yannick Bietenholz	Kai Noack
Ralph Schuster	Jürgen Obmauer
Volker Benath	Luca Pauletti
Victor Coppola	Sanjit Rao
Anthony Hervé	Rony Riedo
George Hoekstra	Marc Sennhauser
Benno Hollenstein	Lars van der Haegen
Marcel Kolb	Johan van der Vyver
Stefanie Ledwa	Bernd Wittenberg
Christian Luchsinger	
Bogdan Manolescu	<b>Group Lead: Jean Donnars, Tero Mehtälä</b>

## Location Meeting and Breakout rooms

All meeting rooms are located on the 1st floor.



## Arrival Transfers (Belimo organized)

Saturday, 22 June 2024

International Airport Tallinn – **Hotel Radisson Collection (Self-payer)**

Time	Participants
14:00	Victor Coppola

Sunday, 23 June 2024

International Airport Tallinn – **Hotel Radisson Collection (Paid by Belimo)**

Time	Participants
12:15	Karin Jensen
	Sanjit Rao
	Emre Soykan
13:30	Benno Hollenstein
14:00	Richard Daamen & Ester Voorburg
	Wojciech Erchard
	Bogdan Manolescu
	David Riffle
	Niek van der Vegt & Brigitte Koetsier
	Johan & Heleen van der Vyver
15:45	Steve Aerts
16:45	Ralf Kästle & Franziska Pflug
	Dietmar & Silvia Niederhametner
	Jürgen Obmayer & Melanie Lehner
	Luca Pauletti & Arianna Demozzi
	Adrian Staufer
	Sebastian Weibel
17:00	Volker Benath
	Jean Donnars
	Anthony Hervé
	Stefanie Ledwa
	Jürgen Maass
	Ivar Mentzl
	Stefan & Karin Ranstrand
	Per Rehn

Sunday, 23 June 2024

International Airport Tallinn – **Hotel Radisson Collection (Paid by Belimo)**

Time	Participants
17:30	Andy Bartlett
	Phil & Lisa Finch
	Mehrdad Misaghi
18:15	Christine Balcar
	Yannick Bietenholz
	Yalcin Katmer
	Marcel Kolb
	Adrian Landolt
	Andreas Marty
	Fusun Öngen
	Rony Riedo
	Ralph Schuster
	Marc Sennhauser
	Lars & Chantal van der Haegen
	Martin Wyss
	Dany Zahn
19:15	Esam Abu Zahra
	Waseem Altarifi
	Gergana Angelova
	Vaibhav Pitale
23:00	Adrian Schröder

Monday, 24 June 2024

**International Airport Tallinn – Hotel Radisson Collection (Paid by Belimo)**

Time	Participants
01:45	Elena Cortona
13:30	Marcel Schütz

Tuesday, 25 June 2024

**International Airport Tallinn – Hotel Radisson Collection (Paid by Belimo)**

Time	Participants
15:00	Melissa Olson

**Drivers will be expecting you with a Belimo sign at the arrival hall Tallinn airport.**

In case a listed person does not join the organized transfer, or the flight is delayed, please send an SMS to Daniela +41 78 660 06 73.

## Departure Transfers (Belimo organized)

Wednesday, 26 June 2024

Hotel Radisson Collection – **International Airport Tallinn (Paid by Belimo)**

Time	Participants
04:15	Dany Zahn
11:45	Marcel Schütz

Thursday, 27 June 2024

Hotel Radisson Collection – **International Airport Tallinn (Paid by Belimo)**

Time	Participants
04:15	Christine Balcar
	Elena Cortona
	Philipp Mazenauer
	Martin Wyss
05:30	Victor Coppola
	David Riffle
	Eva Sakellariou
	Andreas Wunderlin
07:20	Dmitrij Ananjev
	Volker Benath
	Stefanie Ledwa
	Jürgen Maass
07:20	Ivar Mentzl
08:30	Ole Fornill
09:00	Waseem Altarifi
	Gergana Angelova
	Vaibhav Pitale
	Sanjit Rao

Thursday, 27 June 2024

Hotel Radisson Collection – **International Airport Tallinn (Paid by Belimo)**

Time	Participants
11:45	Stefan & Eike Buchli
	Henrieta Colo
	Jean Donnars
	Wojciech Erchard
	Stephan Grüniger & Regula Lerch-Nabholz
	Anthony Hervé
	George Hoekstra & Regula Waltenspuel
	Marcel Kolb
	Adrian Landolt
	Christian Lorenz
	Christian Luchsinger
	Andreas Marty
	Bruno & Susanne Massaguié
	Dietmar & Silvia Niederhametner
	Jürgen Obmayer & Melanie Lehner
	Melissa Olson
	Jörg Scherrer
	Adrian Schröder
	Ralph Schuster
	Marc Sennhauser
	Monika Steinegger
	Marianne Streiff
	Oliver & Yin-Chi Topf
	Lars & Chantal van der Haegen
Sebastian Weibel	
Bernd & Monika Wittenberg	
Sandra Wunderlin	

Thursday, 27 June 2024

Hotel Radisson Collection – **International Airport Tallinn (Paid by Belimo)**

Time	Participants
13:30	Yannick Bietenholz
	Daniela Ehmke
	Benno Hollenstein
	Karin Jensen
	Yalcin Katmer
	Mehrdad Misaghi
	Kai Noack & Brigitte Kesting
	Fusun Öngen
	Per Rehn
	Rony Riedo
	Ran Shechter
	Niek van der Vegt & Brigitte Koetsier
15:00	Andy Bartlett
	Phil & Lisa Finch
16:30	Esam Abu Zahra
	Marc Boebé
	Bogdan Manolescu
	Luca Pauletti & Arianna Demozzi
	Emre Soykan
Adrian Staufer	

Saturday, 29 June 2024

Hotel Radisson Collection – **International Airport Tallinn (Self-Payer)**

Time	Participants
12:00	Richard Daamen & Ester Voorburg

## Additional Information

### Breakfast

Breakfast is available daily from 06:30 until 10:30 at the Restaurant MEKK.  
(Saturday & Sunday from 07:00 – 11:00)

### Lunch

Spouses / Guests are invited for all lunches at the Restaurant MEKK.  
Please check program agenda for times.

### Dress code

Business Meetings (Mon – Thu)	Casual
Dinners	Casual
Social Events	Casual, comfortable shoes (e.g. sneakers)
Sports Groups	Sports clothing

### Check-in / Check-out

Check-in: from 15:00	Reception desk
Check-out: until 12:00	
Early Check-in and Late Check-out on request directly at the hotel (subject to availability).	

### Costs

Belimo CH will cover the Belimo-Transfers, the accommodation and parking costs.  
Extra costs e.g., Minibar are on your expenses.

### Sports Groups

Activity	Guide	Meeting Point
Jogging Group 1 (lower level)	Philipp Mazenauer	Mon & Tue at 06:30, Hotel Lobby, Ground Floor
Jogging Group 2 (higher lever)	Lars van der Haegen	
<b>No registration required.</b>		
Yoga Groups	Sigrid, Professional Yoga Instructor	Mon & Tue at 06:30, Conference Prefunction Area, 1 <sup>st</sup> Floor
<b>Yoga groups are limited to 20 participants per day!</b> Mats will be provided. Sign up for Monday's session on Sunday evening during dinner, and for Tuesday's session on Monday during the day. Registration lists are posted in the restaurant and the main meeting room "Tallinn".		

### Bilaterals (time for individual meetings)

All meeting rooms can be used for individual meetings outside the official meeting program.  
No reservation possible, "first come, first served".

## Additional Information

Restaurants		
<p>Welcome Aperitif Sunday</p>		<p><b>Reception Area</b> Ground Floor</p>
<p>Dinner Sunday Breakfasts Lunches</p>		<p><b>Restaurant MEKK</b> Ground Floor</p>
<p>Coffee Breaks</p>		<p><b>Conference Prefunction Area</b> 1st Floor</p>
<p>Dinner Monday</p>		<p><b>Restaurant Rae Meierei</b> Dunkri 5 (Old Town) 10123 Tallinn (15 min. walking distance)</p>
<p>Dinner Tuesday</p>		<p><b>Restaurant Härg</b> (3 min. walking distance)</p>
<p>Dinner Wednesday</p>		<p><b>ETS Nord</b> (Belimo Customer) Peterburi tee 53 11415 Tallinn</p>

## Social Events (All)

Tuesday, 25 June 2024

Values Made Visible		
15:00 – 15:15	Move from the hotel to Town Hall	Lobby
15:15 – 15:30	Instructions	Tallinn City Center
15:30 – 18:30	Values Made Visible	
18:30	Walk back to the hotel	

Wednesday, 26 June 2024

Customer visit ETS Nord		
<p>ETS NORD is one of the largest companies in Northern Europe specializing in comprehensive ventilation solutions, with 25 years of experience. With significant product development and their own production, they are at the forefront of creating a new and sustainable future for indoor comfort, in a customer-oriented and responsible way.</p>		
14:30 – 14:45	Meeting Point for Customer visit (no return to the hotel before dinner)	Lobby
14:45 – 15:00	Bus transfer to ETS Nord	
15:00 – 16:30	Welcoming & Factory Tour	ETS Nord, Tallinn area
16:30 – 17:15	Aperitif	
17:15 – 17:30	Company presentations ETS Nord & Belimo Balticum	
17:30 – 20:30	Dinner	
20:45 – 21:00	Return to the hotel	

## Social Events (Spouses)

Monday, 24 June 2024

Lahemaa National Park		
This event provides a perfect blend of history, culture, nature and gastronomy, making it an unforgettable day trip looking to explore the beauty of Lahemaa National Park.		
09:00 – 10:00	Travel from Tallinn to Palmse Manor	Lobby
10:00 – 17:00	<p><b>Palmse Manor:</b> Exploring the beautifully restored baroque estate, including the main building and gardens. Learn about the history of the manor and the Baltic German nobility that once lived here.</p> <p>A short drive takes you to <b>Sagadi Manor</b>, another gem in Lahemaa. Enjoy a one-hour guided tour of the manor house, which includes a museum showcasing the region's history and nature. Stroll through the picturesque park and gardens.</p> <p>Next, visit the <b>Valgejõe winery</b>, known for its delicious berry wines. Taking part in a wine degustation session where you can sample a variety of locally produced wines made from strawberries, raspberries, and other berries. Learn about the winemaking process and the unique characteristics of Estonian berry wines.</p> <p><b>Lunch at MerMer Home Restaurant</b></p> <p>After lunch, embark on a walk along the <b>Pikanõmme-Majakivi Nature Trail</b>. This trail winds through bogs and forests, offering a serene and scenic experience. Discover the beauty of the Estonian wilderness as you make your way to the Majakivi boulder. It is a beautiful appx 1,5h walk (easy walk, no special fitness or shoes required).</p> <p>Reach the <b>Majakivi boulder</b>, one of the largest erratic boulders in Estonia. Climb to the top for a great view of the surrounding forest. The boulder is a fascinating natural monument, and its sheer size is truly impressive.</p> <p>Conclude your day with a visit to <b>Jägala Waterfall</b>, the highest natural waterfall in Estonia. Marvel at the cascading water and the picturesque surroundings. The waterfall is particularly stunning in the spring and autumn when the water flow is at its peak.</p>	Laheema National Park
17:00 – 18:00	Return to the hotel	

Tuesday, 25 June 2024

Morning	Program on your own

Wednesday, 26 June 2024

Tauno Kangro Sculpture Making Workshop		
<p>Tauno Kangro is a celebrated Estonian sculptor known for his dynamic and expressive works, often featuring human figures, animals, and mythological themes. His sculptures can be found in various public spaces and collections across Estonia and beyond. Tauno Kangro himself leads the workshop, offering you a unique chance to learn from his extensive experience and artistic vision. He provides personalized instruction, guiding you through the entire sculpting process.</p>		
09:00 – 09:30	Meeting Point followed by a leisurely stroll through the Old Town of Tallinn	Lobby
09:30 – 10:00	Welcoming at Tauno Kangro's studio	Tallinn Old Town
10:00 – 11:45	<p><b>Hands-On Experience:</b> The workshop is designed to be highly interactive, allowing you to work directly with materials such as clay or stone. Kangro demonstrates various techniques and provides one-on-one assistance as needed.</p> <p><b>Suitable for All Skill Levels:</b> The workshop caters to beginners, intermediate, and advanced students. Whether you are new to sculpture or looking to refine your skills, the workshop is tailored to meet your needs.</p> <p><b>Creative Environment:</b> The workshop space is filled with Kangro's works and other artistic elements, creating a stimulating and creative atmosphere. You are encouraged to draw inspiration from the surroundings and explore your own artistic expression.</p> <p><b>Comprehensive Learning:</b> You learn about the fundamentals of sculpture, including shaping, carving, and detailing. The workshop also covers the conceptual and emotional aspects of creating art, helping you to connect deeply with your work.</p> <p><b>Experience Highlights:</b> Creating Original Sculptures: You have the opportunity to create your own sculptures under Kangro's guidance and take your finished pieces home.</p>	
11:45	Return to the hotel	





